

**WILLOWS UNIFIED SCHOOL DISTRICT**  
**Office of the Superintendent**

**Date of Meeting: April 6, 2017**

**Request For Placement on Board Agenda: [X] Action Item**

**AGENDA TOPIC: PURCHASE 2017 TRUCK FOR CTE/AG PROGRAMS  
AT Willow High School**

**PRESENTER: Debby Beymer, Director of Business Services**

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**BACKGROUND:**

The CTE/AG programs at Willows High School currently have a 2003 Ford F250 truck that continues to require costly repairs and has become unreliable.

The district plans to use Career Pathways Trust grant dollars to cover 50% of the cost of a new vehicle. The remainder of the cost shall be paid over a 4 year term using general fund dollars that would be necessary in making the Ag Incentive Grant match with or without the purchase of a new vehicle, bringing this request in as budget neutral.

The Director of Business Services obtained quotes from 3 dealerships on several 2017, 4X4, Crew Cab Trucks, those dealerships include:

John L. Sullivan Dodge  
Corning Ford  
Sankey Auto

**ACTION ITEM:**

Approve the purchase of a 2017 Ford, 4X4, Crew Cab pick-up from Corning Ford

# F250 Diesel

Bank Review #157582      WILLOWS UNIFIED SCHOOL DISTRICT

03/09/2017

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CORNING FORD

Price..... 36,445.00  
 Taxable A.M.O..... 0.00  
 Doc Charge..... 80.00  
 Dealer Smog Fee..... 0.00  
 Sales Tax..... 2,648.06  
 Non-Tax A.M.O..... 0.00  
 Service Contract..... 0.00  
 Subtotal..... 39,173.06  
 DMV Fees..... 0.00  
 State Emissions Charge 0.00  
 State Tire Fee..... 8.75  
 Electronic Veh Reg.... 0.00  
 Total Insurance..... 0.00  
 Total..... 39,181.81

Trade..... 0.00  
 Payoff..... 0.00  
 Net Trade..... 0.00  
 Cash Down..... 0.00  
 Deferred Down..... 0.00  
 Rebate..... 0.00  
 Total Down..... 0.00  
 APR..... 0.00  
 Term..... 1  
 Monthly Payment..... 39,181.81

Amount Financed..... 39,181.81  
 Finance Charge..... 0.00  
 Total of Payments..... 39,181.81  
 Total Sale Price..... 39,181.81

Item ===== Term == C/D ===== Total  
 Svc. Cont.    1    0.00    0.00  
 Mo. Pmt       1    0.00    39181.81

\*\*\* Buyer \*\*\*

\*\*\* 2nd Buyer \*\*\*

WILLOWS UNIFIED SCHOOL DISTRICT  
 823 WEST LAUREL STREET  
 WILLOWS, CA 95988-2830

Soc. Sec. #:  
 Home Phone #: (530) 934-6600  
 Work Phone #:  
 County: GLENN  
 Drv. Lic. #:  
 E-mail: dbeymer@willowsunifie.org

*TOTAL PRICE*  
 \$ 39,181.81  
 out the door

\*\*\* Purchase \*\*\*

\*\*\* Trade 1 \*\*\*

\*\*\* Trade 2 \*\*\*

Stock #  
 Year  
 Make  
 Model  
 Body Style  
 Color  
 Trim  
 Key1 #  
 Key2 #  
 Weight            2,020  
 License  
 Odometer  
 I.D.  
 Cylinders        0  
 Vehicle Type    USED

\*\*\* Bank \*\*\*

\*\*\* Insurance \*\*\*

CNGP530

VEHICLE ORDER CONFIRMATION

03/08/17 19:53:24

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ATTEN Debby

Dealer: F72523

2017 F-SERIES SD

Page: 1 of 2

Order No: 9999 Priority: E1 Ord FIN: QL686 Order Type: 5B Price Level: 755

Ord PEP: 600A Cust/Flt Name: WILLOWS UNIFI PO Number:

RETAIL

RETAIL

W2B F250 4X4 CREW/C \$38930

JOB #2 BUILD

160" WHEELBASE

10000# GVWR PKG

Z1 OXFORD WHITE

425 50 STATE EMISS NC

A VNYL 40/20/40

512 SPARE TIRE/WHL2 NC

S MEDIUM EARTH GR

525 CRUISE CONTROL 235

600A PREF EQUIP PKG

TELE TT MIR-PWR

.XL TRIM

JACK

.TRAILER TOW PKG

SP DLR ACCT ADJ

572 .AIR CONDITIONER NC

.AM/FM STER/CLK

TOTAL BASE AND OPTIONS 50380

99T 6.7L V8 DIESEL 8795

TOTAL 50380

44W 6-SPEED AUTO NC

\*THIS IS NOT AN INVOICE\*

TD8 .LT245 BSW AS 17

X31 3.31 REG AXLE NC

SP FLT ACCT CR

FUEL CHARGE

B4A NET INV FLT OPT NC

PRICED DORA NC

DEST AND DELIV 1295

Your PRICE  
\$ 36,445  
+ FEES

SEE ATTACHED  
TOTAL PRICE QUOTE

# F250 Gas (revised w/Pwr group)

Bank Review #157851

WILLOWS UNIFIED SCHOOL DISTRICT

03/14/2017

CORNING FORD

Price.....	29,240.00	Trade.....	0.00
Taxable A.M.O.....	0.00	Payoff.....	0.00
Doc Charge.....	80.00	Net Trade.....	0.00
Dealer Smog Fee.....	0.00	Cash Down.....	0.00
Sales Tax.....	2,125.70	Deferred Down.....	0.00
Non-Tax A.M.O.....	0.00	Rebate.....	0.00
Service Contract.....	0.00	Total Down.....	0.00
Subtotal.....	31,445.70		
DMV Fees.....	0.00	APR.....	0.00
State Emissions Charge	0.00	Term.....	1
State Tire Fee.....	8.75	Monthly Payment.....	31,454.45
Electronic Veh Reg....	0.00		
Total Insurance.....	0.00		
Total.....	31,454.45		

Amount Financed.....	31,454.45	Item ===== Term == C/D ===== Total
Finance Charge.....	0.00	Svc. Cont. 1 0.00 0.00
Total of Payments.....	31,454.45	Mo. Pmt 1 0.00 31454.45
Total Sale Price.....	31,454.45	

\*\*\* Buyer \*\*\*

\*\*\* 2nd Buyer \*\*\*

WILLOWS UNIFIED SCHOOL DISTRICT  
823 WEST LAUREL STREET  
WILLOWS, CA 95988-2830

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Home Phone #: (530) 934-6600  
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County: GLENN  
Drv. Lic. #:  
E-mail: dbeymer@willowsunifie.org

*\$ 31,454.45*

\*\*\* Purchase \*\*\*

\*\*\* Trade 1 \*\*\*

\*\*\* Trade 2 \*\*\*

Stock #  
Year  
Make  
Model  
Body Style  
Color  
Trim  
Key1 #  
Key2 #  
Weight *2020*  
License  
Odometer  
I.D.  
Cylinders *0*  
Vehicle Type *USED*

\*\*\* Bank \*\*\*

\*\*\* Insurance \*\*\*

CNGP530

VEHICLE ORDER CONFIRMATION

03/14/17 19:22:37

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*Revised*

Dealer: F72523

2017 F-SERIES SD

Page: 1 of 2

Order No: 9999 Priority: E2 Ord FIN: QL686 Order Type: 5B Price Level: 755

Ord PEP: 600A Cust/Flt Name: WILLOWS UNIFI PO Number:

RETAIL

RETAIL

W2B F250 4X4 CREW/C \$38930

JOB #2 BUILD

160" WHEELBASE

10000# GVWR PKG

Z1 OXFORD WHITE

425 50 STATE EMISS NC

A VNYL 40/20/40

512 SPARE TIRE/WHL2 NC

S MEDIUM EARTH GR

525 CRUISE CONTROL 235

600A PREF EQUIP PKG

TELE TT MIR-PWR

.XL TRIM

JACK

.TRAILER TOW PKG

SP DLR ACCT ADJ

572 .AIR CONDITIONER NC

.AM/FM STER/CLK

TOTAL BASE AND OPTIONS 41585

996 .6.2L EFI V8 ENG NC

TOTAL 41585

44S 6-SPD AUTOMATIC NC

\*THIS IS NOT AN INVOICE\*

TD8 .LT245 BSW AS 17

X37 3.73 REG AXLE NC

\* MORE ORDER INFO NEXT PAGE \*

90L PWR EQUIP GROUP 1125

F8=Next

CNGP530

VEHICLE ORDER CONFIRMATION

03/14/17 19:22:50

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2017 F-SERIES SD

Dealer: F72523

Page: 2 of 2

Order No: 9999 Priority: E2 Ord FIN: QL686 Order Type: 5B Price Level: 755

Ord PEP: 600A Cust/Flt Name: WILLOWS UNIFI PO Number:

RETAIL

RETAIL

SP FLT ACCT CR

FUEL CHARGE

B4A NET INV FLT OPT NC

PRICED DORA NC

DEST AND DELIV 1295

*with power Group.*

TOTAL BASE AND OPTIONS 41585

TOTAL 41585

\*THIS IS NOT AN INVOICE\*

*\$29,240 + fee*

F7=Prev

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit

F5=Add to Library

**F-150  
GAS**

CORNING FORD

Price.....	30,247.00	Trade.....	0.00
Taxable A.M.O.....	0.00	Payoff.....	0.00
Doc Charge.....	80.00	Net Trade.....	0.00
Dealer Smog Fee.....	0.00	Cash Down.....	0.00
Sales Tax.....	2,198.71	Deferred Down.....	0.00
Non-Tax A.M.O.....	0.00	Rebate.....	0.00
Service Contract.....	0.00	Total Down.....	0.00
Subtotal.....	32,525.71		
DMV Fees.....	0.00	APR.....	0.00
State Emissions Charge	0.00	Term.....	1
State Tire Fee.....	8.75	Monthly Payment.....	32,534.46
Electronic Veh Reg....	0.00		
Total Insurance.....	0.00		
Total.....	32,534.46		
Amount Financed.....	32,534.46	Item ===== Term == C/D ===== Total	
Finance Charge.....	0.00	Svc. Cont.     1     0.00	0.00
Total of Payments.....	32,534.46	Mo. Pmt        1     0.00	32534.46
Total Sale Price.....	32,534.46		

\*\*\* Buyer \*\*\*

WILLOWS UNIFIED SCHOOL DISTRICT  
823 WEST LAUREL STREET  
WILLOWS, CA 95988-2830

Soc. Sec. #: \_\_\_\_\_  
Home Phone #: (530) 934-6600  
Work Phone #: \_\_\_\_\_  
County:       GLENN  
Drv. Lic. #: \_\_\_\_\_  
E-mail:       dbeymer@willowsunifie.org

\*\*\* 2nd Buyer \*\*\*

**8 32,534.46**

\*\*\* Purchase \*\*\*

\*\*\* Trade 1 \*\*\*

\*\*\* Trade 2 \*\*\*

Stock # \_\_\_\_\_  
Year \_\_\_\_\_  
Make \_\_\_\_\_  
Model \_\_\_\_\_  
Body Style \_\_\_\_\_  
Color \_\_\_\_\_  
Trim \_\_\_\_\_  
Key1 # \_\_\_\_\_  
Key2 # \_\_\_\_\_  
Weight        ~~2,020~~  
License \_\_\_\_\_  
Odometer \_\_\_\_\_  
I.D. \_\_\_\_\_  
Cylinders     0  
Vehicle Type **USED**

\*\*\* Bank \*\*\*

\*\*\* Insurance \*\*\*

Order No: 9999 Priority: D4 Ord FIN: QL686 Order Type: 5B Price Level: 750  
 Ord PEP: 101A Cust/Flt Name: WILLOWS UNIFI PO Number:

		RETAIL			RETAIL
W1E	F150 4X4 CREW	\$38710		CA BOARD FEES	NC
	157" WHEELBASE			FRT LICENSE BKT	NC
YZ	OXFORD WHITE			SELECTSHIFT	
A	VINYL 40/20/40	NC	425	50 STATE EMISS	NC
G	MED EARTH GRAY			SYNC	
101A	EQUIP GRP	2255	53B	CLASS IV HITCH	95
	.XL SERIES			AM/FM CD	
	.POWER EQUIP GRP				
	.CRUISE CONTROL			TOTAL BASE AND OPTIONS	42355
	.17"SILVER STEEL			XL MID DISCOUNT	(750)
99F	5.0L V8 FFV ENG	NC		TOTAL	41605
446	ELEC 6-SPD AUTO			*THIS IS NOT AN INVOICE*	
	.265/70R-17				
X27	3.31 REG AXLE	NC		* MORE ORDER INFO NEXT PAGE *	
	7050# GVWR			F8=Next	

Order No: 9999 Priority: D4 Ord FIN: QL686 Order Type: 5B Price Level: 750  
 Ord PEP: 101A Cust/Flt Name: WILLOWS UNIFI PO Number:

		RETAIL			RETAIL
	23 GAL TANK				
	FLEX FUEL				
	SP DLR ACCT ADJ				
	SP FLT ACCT CR				
	FUEL CHARGE				
B4A	NET INV FLT OPT	NC			
	PRICED DORA	NC			
	DEST AND DELIV	1295			

**A 30,247**  
 \_\_\_\_\_  
**Fees**

TOTAL BASE AND OPTIONS 42355  
 XL MID DISCOUNT (750)  
 TOTAL 41605  
 \*THIS IS NOT AN INVOICE\*